

The background is a high-contrast image of Earth from space, showing the curvature of the planet and the glowing horizon. The landmasses are dark, and the oceans are a deep blue. A large, semi-transparent blue circle is positioned on the left side of the image, partially overlapping the Earth. Inside this circle, the text '1H26 Results Presentation' and 'July 29th, 2026' is displayed. There are also two smaller, solid blue circles: one at the top center and another on the left side, partially overlapping the large circle.

nexi

# 1H26 Results Presentation

July 29<sup>th</sup>, 2026

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# 1H26 Key highlights

## Continued delivery of growth



1H26 Revenues at +1.0% Y/Y

1H26 Underlying growth at +5% Y/Y

Stable EBITDA in 1H26

Excess cash at ~400 €M in 1H26

## Shaping Nexi for future profitable growth



Continued progress on the clear roadmap to close the valuation gap

Strategic initiatives well on track

Organisation simplification underway

Disciplined cost containment initiatives

## Creating value for our Shareholders



Strong cash position enabled ~1 €B debt paydown, ~350 €M dividend distributions and the completion of Banca Popolare di Sondrio deal in 1H26

**2026 Guidance confirmed**

# Nexi continues to support the Digital Euro program, strengthening its position as a critical European payments infrastructure

## MEMBER OF THE DIGITAL EURO STAKEHOLDER GROUPS

MARKET  
ADVISORY  
GROUP

RULEBOOK  
DEVELOPMENT  
GROUP

EURO RETAIL  
PAYMENT  
BOARD

ITALIAN  
PAYMENT  
COMMITTEE



Shaping the rules  
2021 – Today

## DEVELOPMENT OF FIRST DIGITAL EURO PROTOTYPE



Testing the concept  
4Q22 – 1Q23

## PARTICIPATION IN ECB'S PUBLIC TENDERS



Selected for the development  
of the offline solution

PRIME CONTRACTOR SUBCONTRACTOR  
 Giesecke+Devrient 



Building the infrastructure  
2025 – Today

## PARTICIPATION IN DIGITAL EURO PILOT PROJECT

Participant in the **Digital Euro pilot**  
project as **Acquirer PSP**

Promoting a central **Digital Euro**  
**banks processing infrastructure**  
("Nexi Digital Euro Hub") to create  
relevant cost synergies across Banks



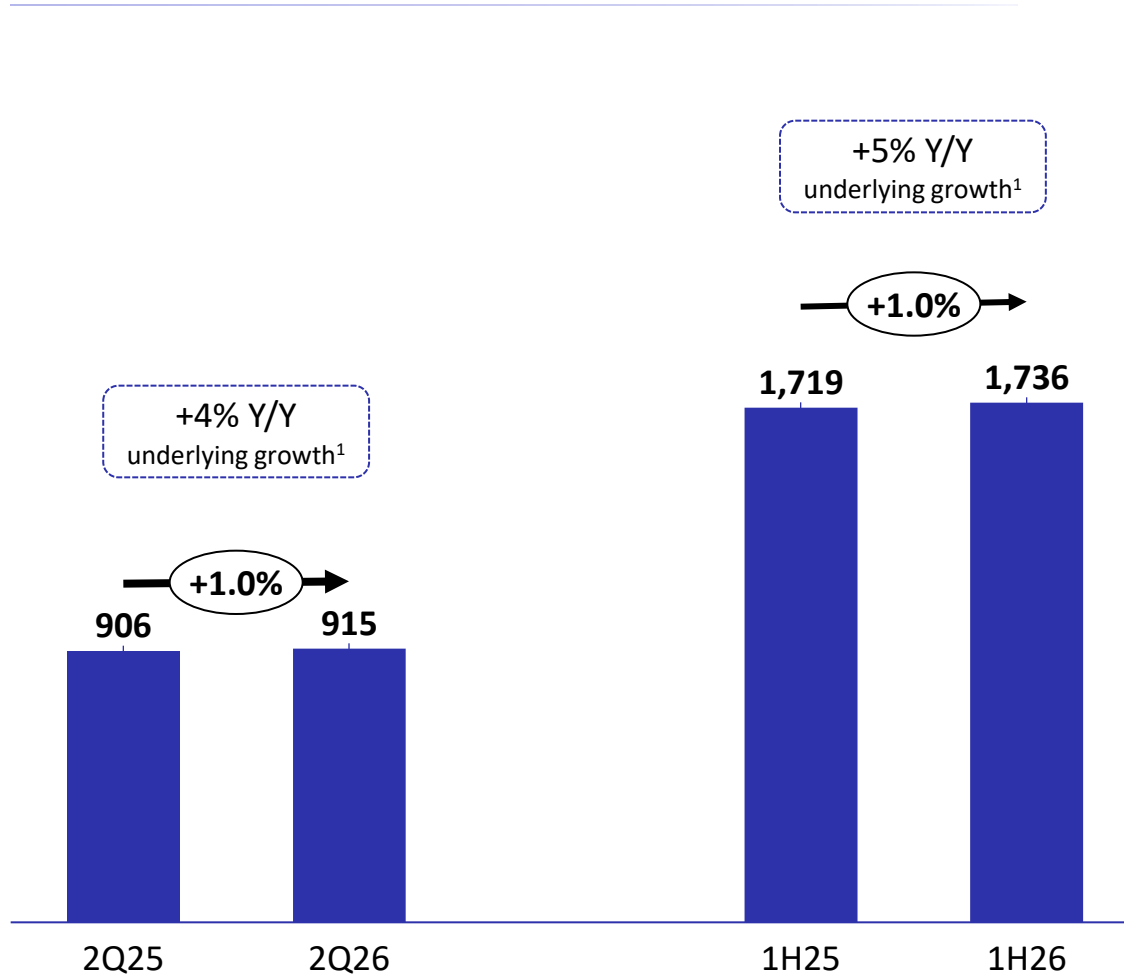
Preparing for the launch  
2026 – onwards



# Focus on 1H26 results

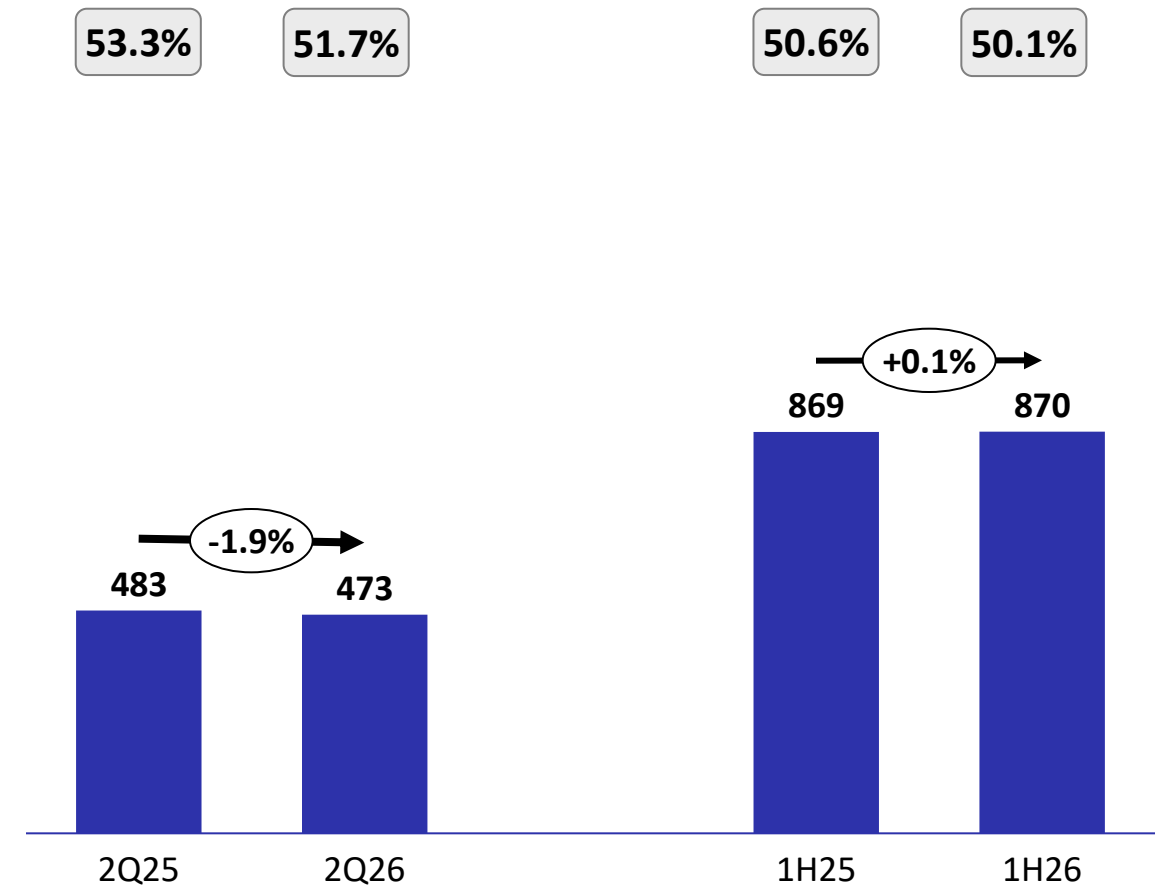
# Resilient underlying revenue growth and stable EBITDA in 1H26, with catch-up of costs phased into 2Q26 from 1Q26. Bank contracts phasing effects in line with expectations

## Net revenues (€M)

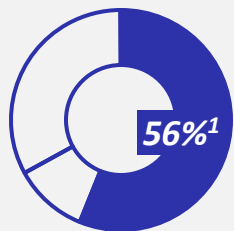


## EBITDA (€M)

### EBITDA margin



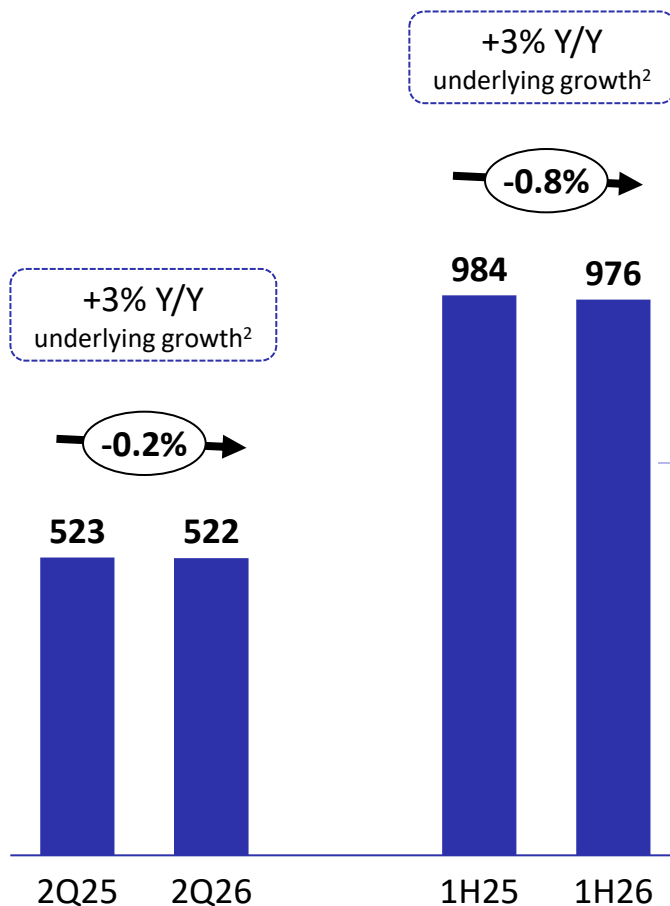
# Merchant Solutions: as expected, gradually recovering through the semester given phasing of bank contracts effects. Underlying revenues at +3% Y/Y



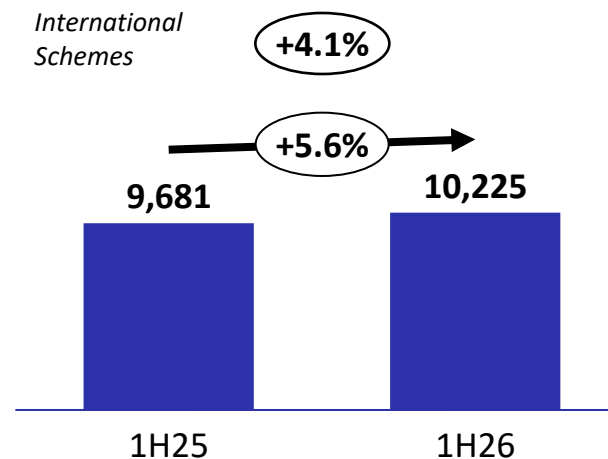
## Merchant Solutions



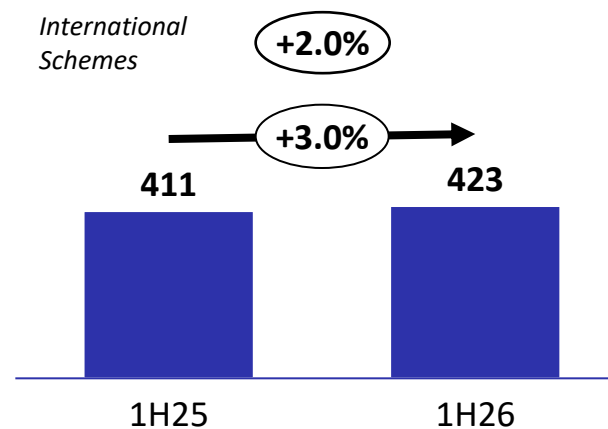
### Net revenues (€M)



### Managed Transactions (#M)



### Value of Managed Transactions (€B)

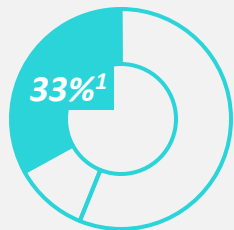


As expected, **volumes** and **revenues** impacted by bank contracts effects in 1H26. 2Q26 gradually recovering in spite of macro softness in Germany

**Continued volume growth**, also supported by Nexi Bancomat processing hub ramp-up, despite some headwinds on consumer spend

**ISVs and direct channels progressing well.** Positive contribution from **VAS** upselling

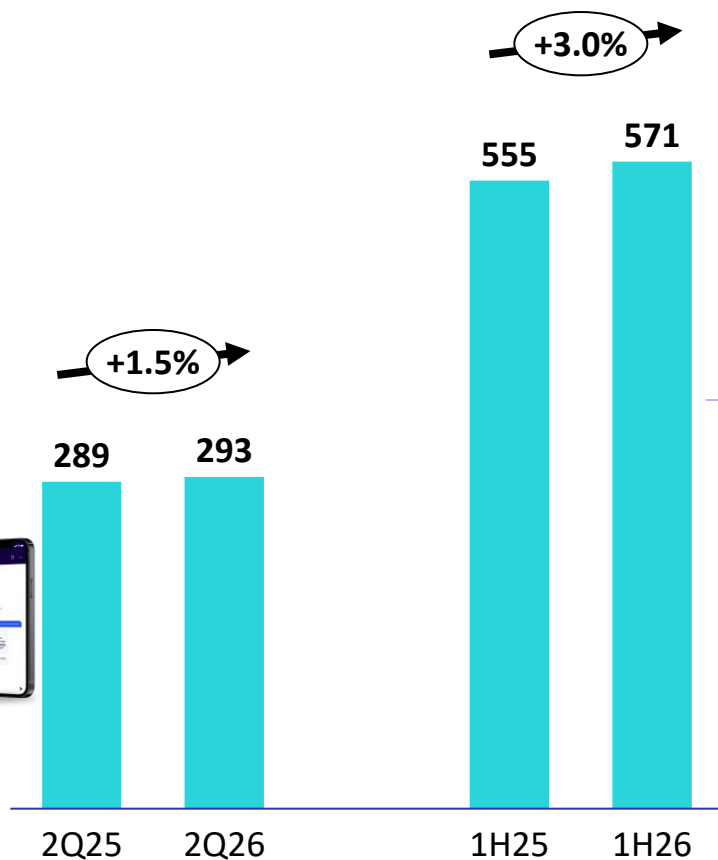
# Issuing Solutions: growth supported by healthy volumes dynamics



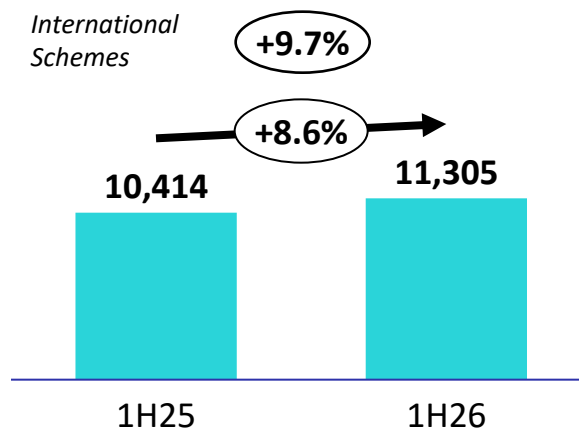
## Issuing Solutions



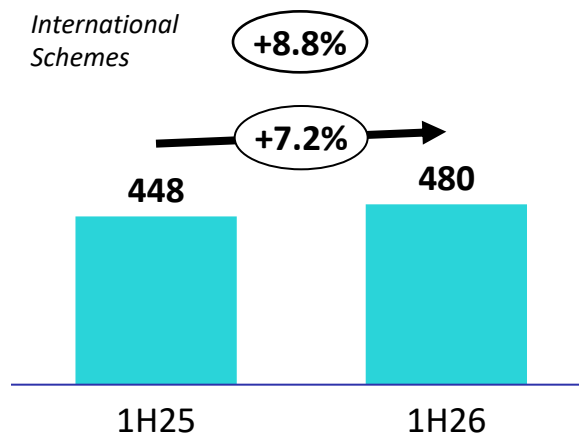
### Net revenues (€M)



### Managed Transactions (#M)



### Value of Managed Transactions (€B)

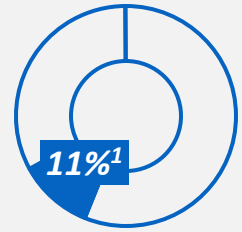


**Continued growth.** International schemes sustained by Nexi Bancomat processing hub ramp-up in Italy

**Strong volume growth,** notwithstanding the initial impacts from known bank lost in Italy due to M&A

**Continued success of international debit in Italy and up-selling/cross-selling of VAS**

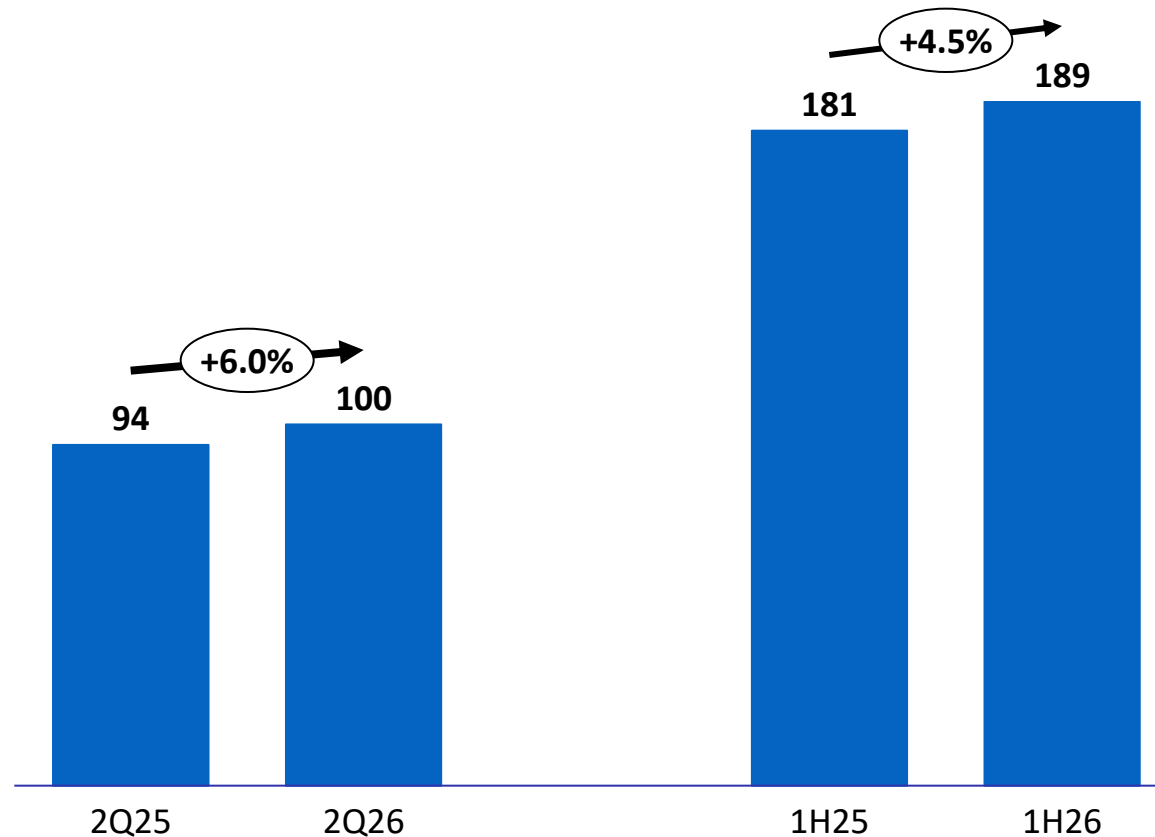
# Digital Banking Solutions: sustained revenue growth, thanks to volume growth and phasing of some initiatives



## Digital Banking Solutions



Net revenues (€M)

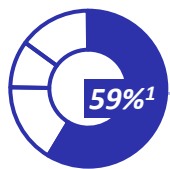


**Continued volume growth** thanks to SEPA Clearing, Open banking, Network services and PagoPA bill payments transactions

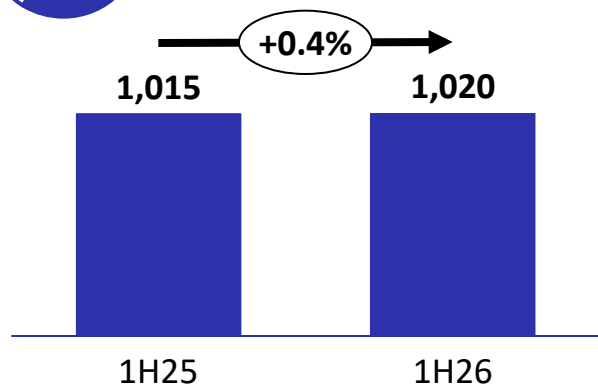
**Positive contribution from phasing of some projects** (e.g. Banks M&A projects) and **new initiatives**

- Digital Euro offline project
- Zippay **A2A solution** for Irish Banks
- **Verification-Of-Payee** services

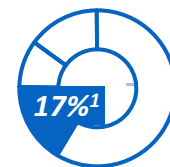
# Revenue performance across geographies in 1H26 impacted by specific effects but benefitting from Group diversification



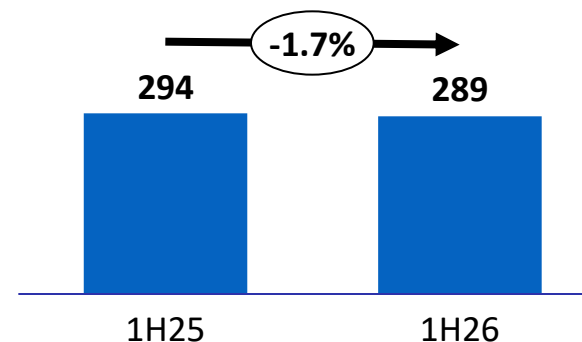
## Italy



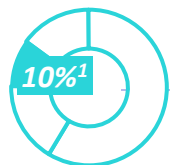
As expected, **exceptional bank contracts effects** mainly impacting MS revenues, partially offset by **continued growth in IS and DBS**. Performance improved in 2Q26



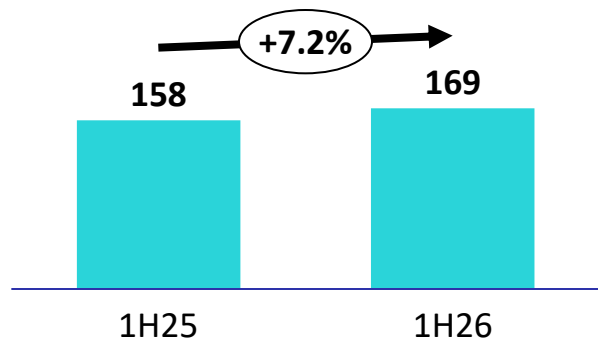
## Nordics



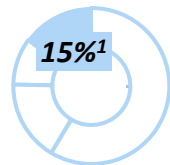
Performance affected by **previously disclosed single client migration at the end of 2025 in Issuing Solutions**, while benefitting from VAS, E-commerce and national schemes



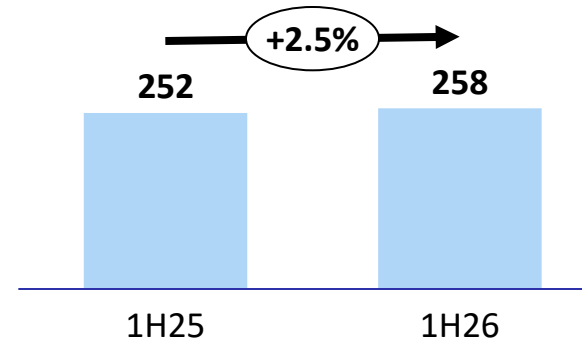
## DACH



Growth supported by **volume dynamics**, the **completion of previously mentioned client onboarding** and **ISVs strategic initiatives**, in spite of **macro softness** in Germany which affected 2Q26



## CSEE

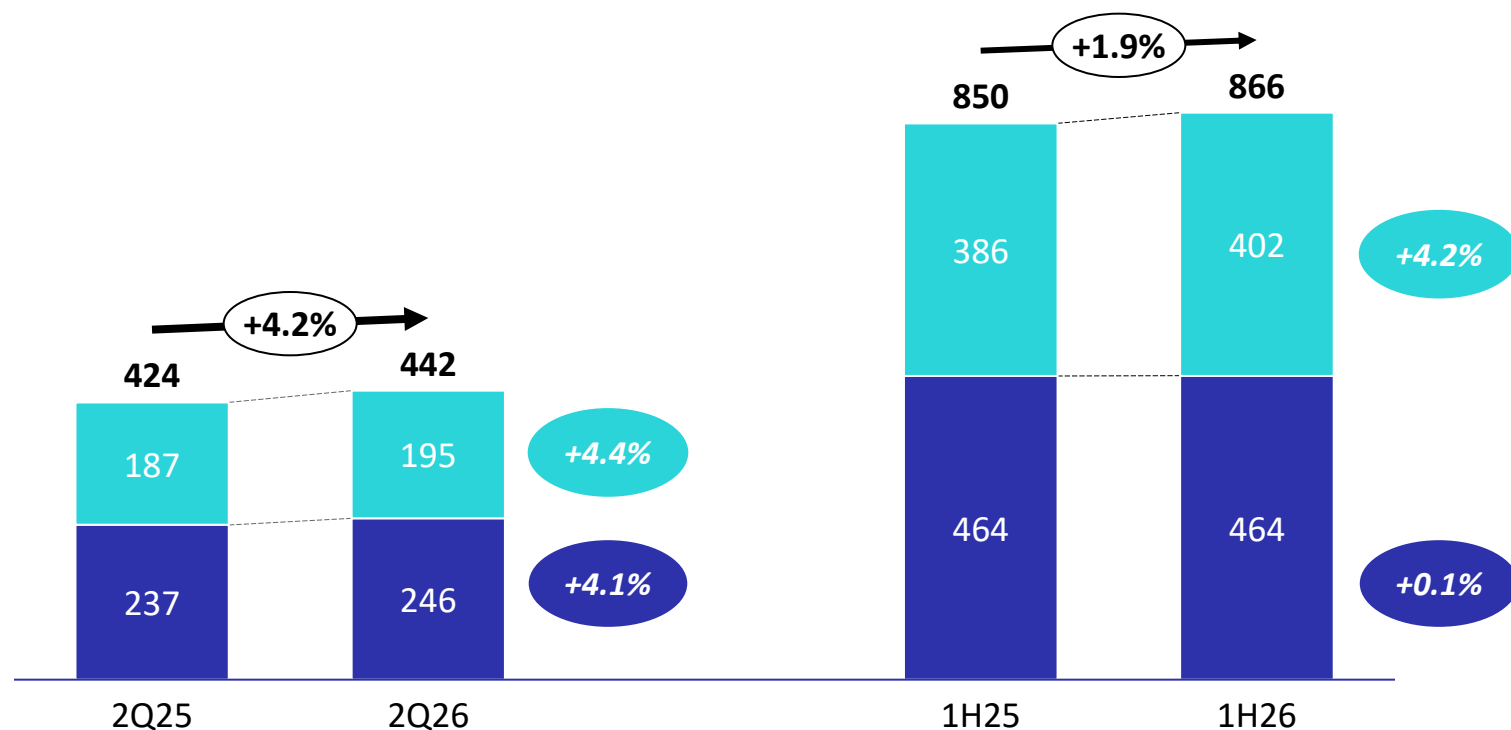


Performance sustained by **volume growth** despite **unfavorable volume mix** and some price pressure in E-commerce in Poland

# Disciplined cost execution in 1H26, notwithstanding volume and business growth, inflationary pressure and strategic investments

## Total Costs (€M)

Personnel Costs  
Operating Costs



**Disciplined cost execution** notwithstanding volume and business growth, inflationary pressure and strategic investments to drive future growth. **Catch-up of operating expenses phased into 2Q26 from 1Q26**

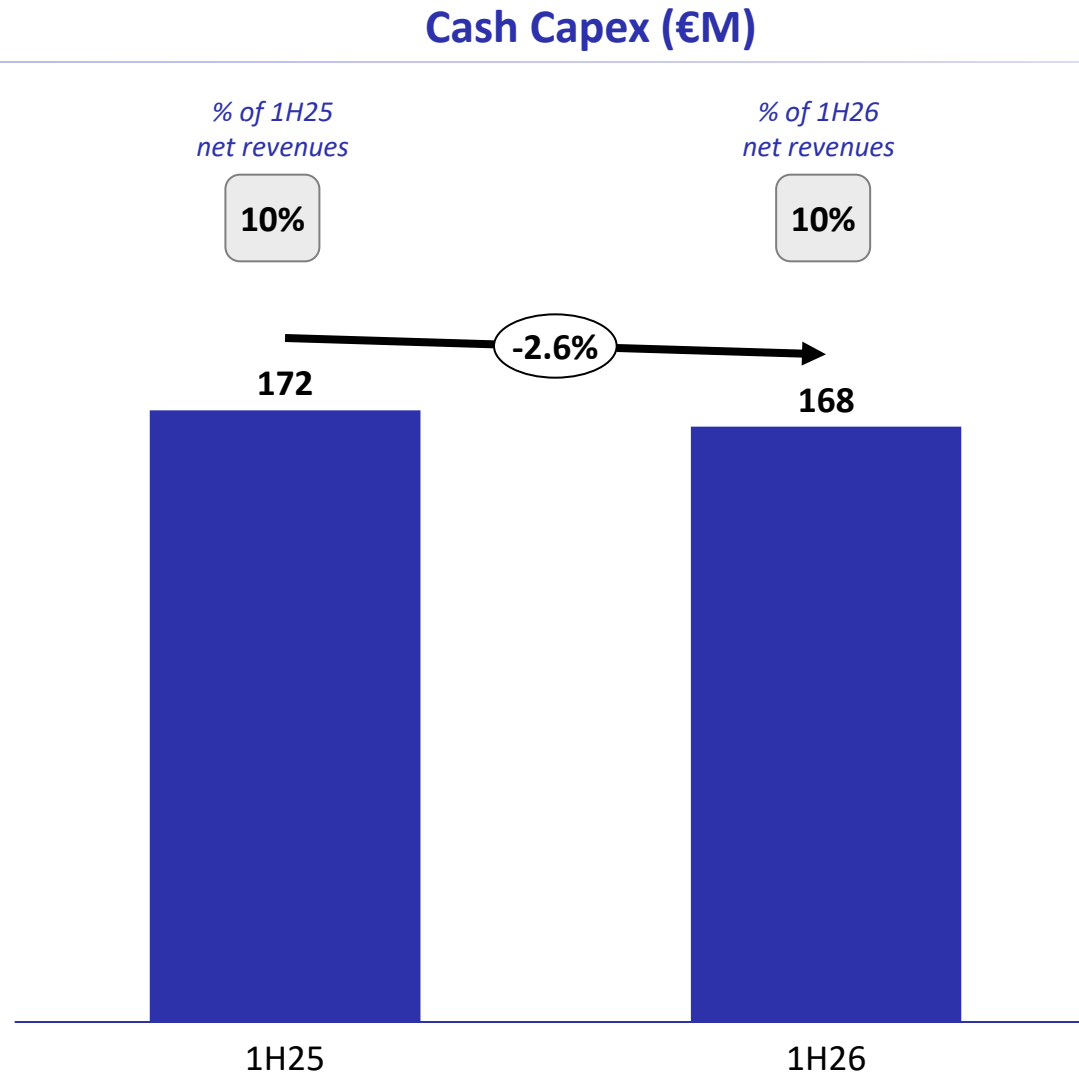
### Personnel costs

Evolution reflecting **inflationary pressure** and **investments in key strategic areas** started in 2025

### Operating costs

Benefitting from **costs efficiencies**, also enabled by **AI initiatives**, despite volume and business growth and inflationary pressure

# Cash Capex decreasing despite continued investments to support innovation, quality and IT transformation



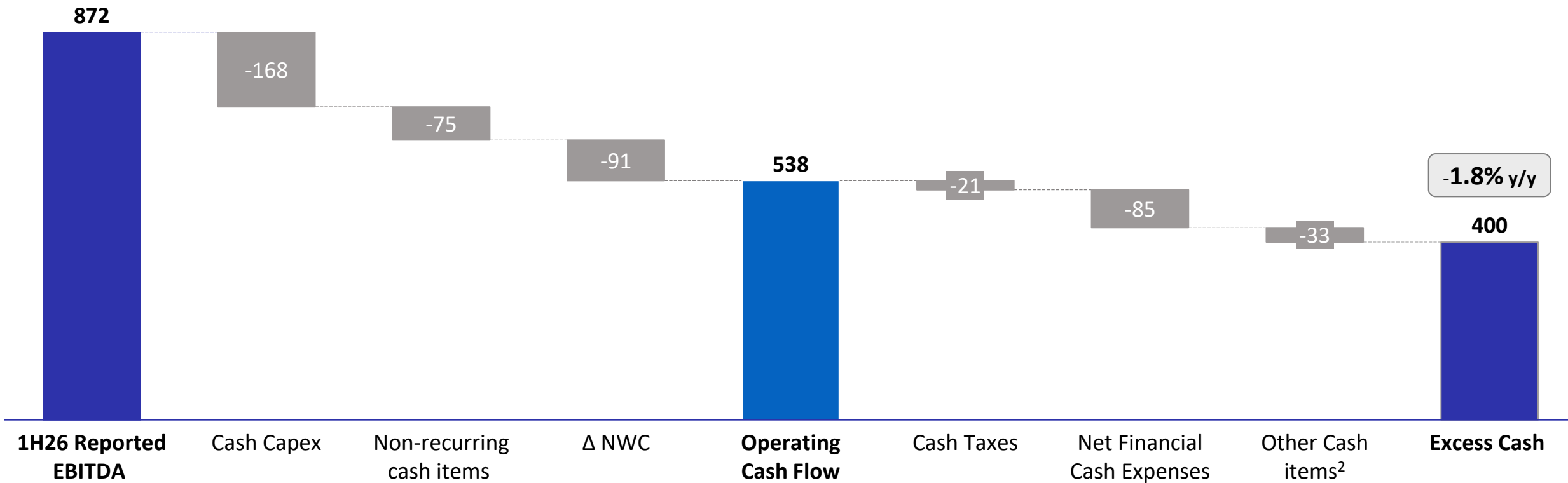
**Continued reduction of total Cash Capex**, down ~3% y/y in 1H26, thanks to continued focus on Capex efficiency and some phasing effects within the year

Continued progress on IT platforms **modernization and consolidation**

Continued investments to support **innovation, quality and security**

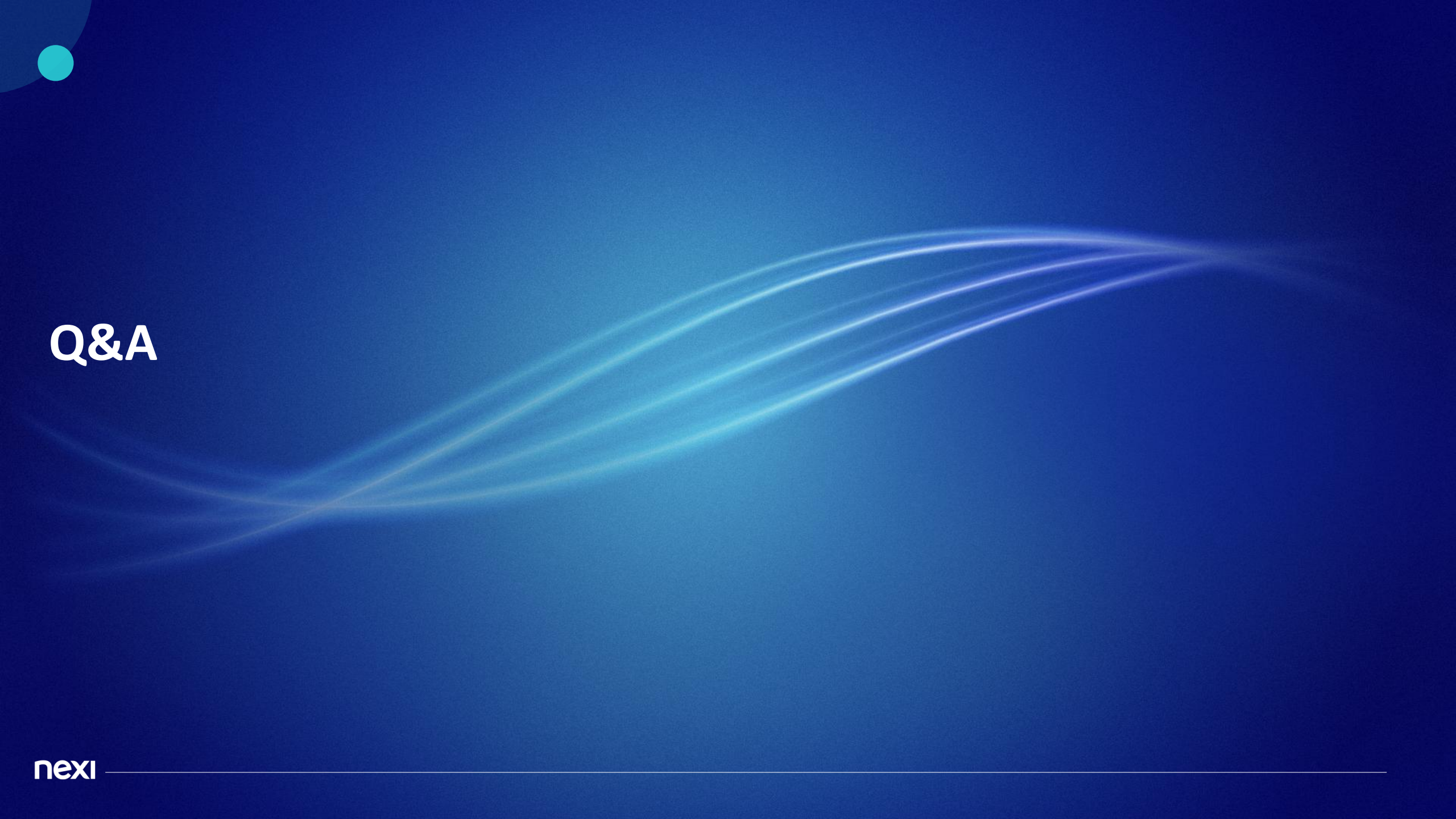
# Strong excess cash generation in 1H26

## Excess cash generation<sup>1</sup>(€M)



## 2026 guidance confirmed

|                          |                                                                                              |
|--------------------------|----------------------------------------------------------------------------------------------|
| Net Revenues             | Y/Y growth broadly in line with 2025<br>Merchant Solutions reaccelerating                    |
| EBITDA                   | Absolute amount broadly stable,<br>after strategic investments                               |
| Excess cash <sup>1</sup> | ~750 €M,<br>after strategic investments<br>and higher taxes                                  |
| Capital allocation       | 0.30 € per share equal to ~350 €M<br>dividend distribution<br>Commitment to Investment Grade |

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# Q&A



# Annex

# Group P&L

| €M                                                                     | 1H25         | 1H26         | Δ% vs. 1H25  | 2Q25         | 2Q26         | Δ% vs. 2Q25  |
|------------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Merchant Solutions                                                     | 984          | 976          | -0.8%        | 523          | 522          | -0.2%        |
| Issuing Solutions                                                      | 555          | 571          | +3.0%        | 289          | 293          | +1.5%        |
| Digital Banking Solutions                                              | 181          | 189          | +4.5%        | 94           | 100          | +6.0%        |
| <b>Net revenues</b>                                                    | <b>1,719</b> | <b>1,736</b> | <b>+1.0%</b> | <b>906</b>   | <b>915</b>   | <b>+1.0%</b> |
| Personnel Costs                                                        | (386)        | (402)        | +4.2%        | (187)        | (195)        | +4.4%        |
| Operating Costs                                                        | (464)        | (464)        | +0.1%        | (237)        | (246)        | +4.1%        |
| <b>Total Costs</b>                                                     | <b>(850)</b> | <b>(866)</b> | <b>+1.9%</b> | <b>(424)</b> | <b>(442)</b> | <b>+4.2%</b> |
| <b>EBITDA</b>                                                          | <b>869</b>   | <b>870</b>   | <b>+0.1%</b> | <b>483</b>   | <b>473</b>   | <b>-1.9%</b> |
| Ordinary D&A                                                           | (238)        | (225)        | -5.4%        |              |              |              |
| Normalised Interests & financing costs                                 | (123)        | (103)        | -16.3%       |              |              |              |
| <b>Normalised Pre-tax profit</b>                                       | <b>508</b>   | <b>542</b>   | <b>+6.6%</b> |              |              |              |
| Income taxes                                                           | (169)        | (178)        | +5.7%        |              |              |              |
| Profit / loss after tax from AFS,<br>equity investments and minorities | (8)          | (9)          | +12.1%       |              |              |              |
| <b>Normalised Net profit</b>                                           | <b>331</b>   | <b>354</b>   | <b>+7.0%</b> |              |              |              |

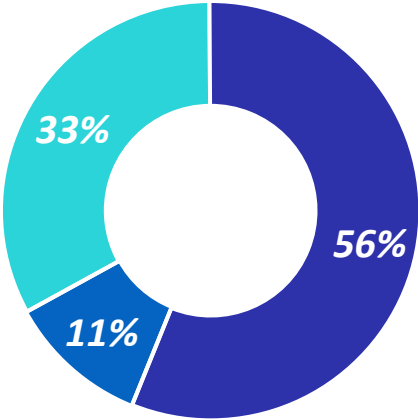
# Well diversified revenue base both in terms of business and geography at scale, with exposure to fast growing European markets

1H26 Revenues breakdown

1H26 Costs breakdown by type

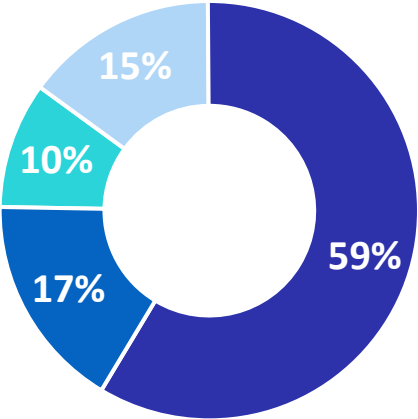
By business

- Merchant Solutions
- Issuing Solutions
- Digital Banking Solutions



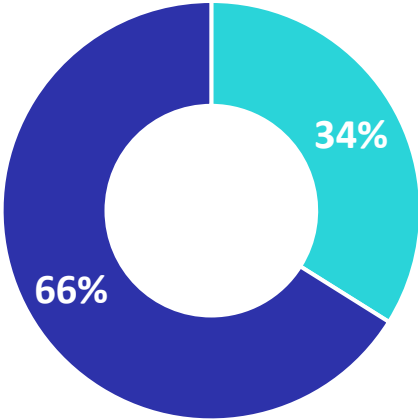
By geography

- Italy
- DACH
- Nordics
- CSEE

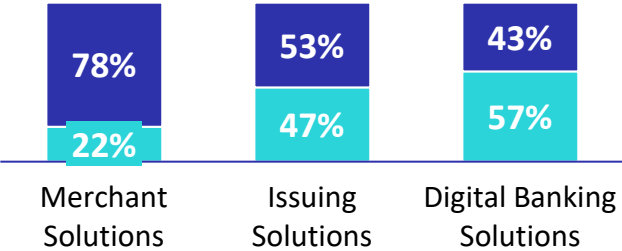
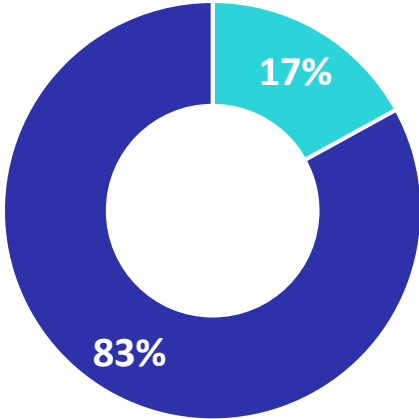


By type

- Installed based
- Volume driven



- Variable costs
- Fixed Costs



# Net Financial Debt / EBITDA at 2.7x

## Net Financial Debt (€M)

|                               | Jun 25 | Sept 25 | Dec 25 | Mar 26 | Jun 26 |
|-------------------------------|--------|---------|--------|--------|--------|
| Gross Financial Debt          | 7,108  | 6,937   | 6,788  | 6,801  | 5,903  |
| Cash                          | 1,922  | 1,799   | 1,833  | 1,925  | 788    |
| Cash Equivalents <sup>1</sup> | 89     | 98      | 13     | 16     | 16     |
| Net Financial Debt            | 5,097  | 5,040   | 4,942  | 4,860  | 5,098  |

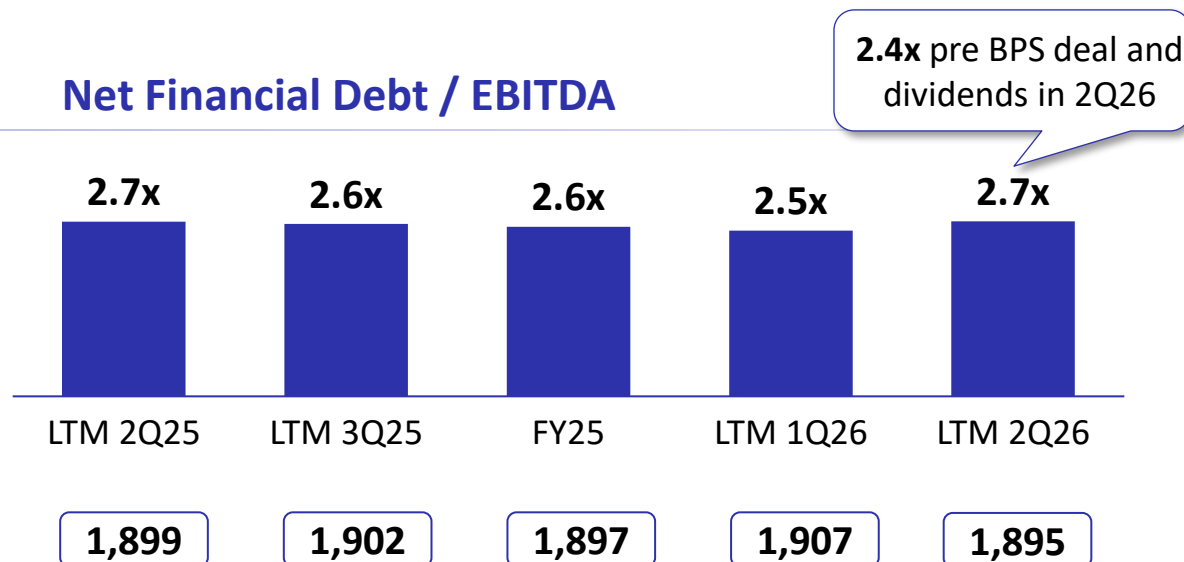
Lower gross financial debt after the reimbursement of ~1 €B of debt maturities with available cash

~350 €M dividends to shareholders in May 2026 and completion of the Banca Popolare di Sondrio deal in April 2026

Investment grade status reaffirmed by both Fitch and S&P in July

Weighted average debt maturity of ~3 years, with average pre-tax cash cost of debt at ~2.5%<sup>3</sup> (75% fixed-rate)

## Net Financial Debt / EBITDA



LTM EBITDA (€M)<sup>2</sup>

1,899

1,902

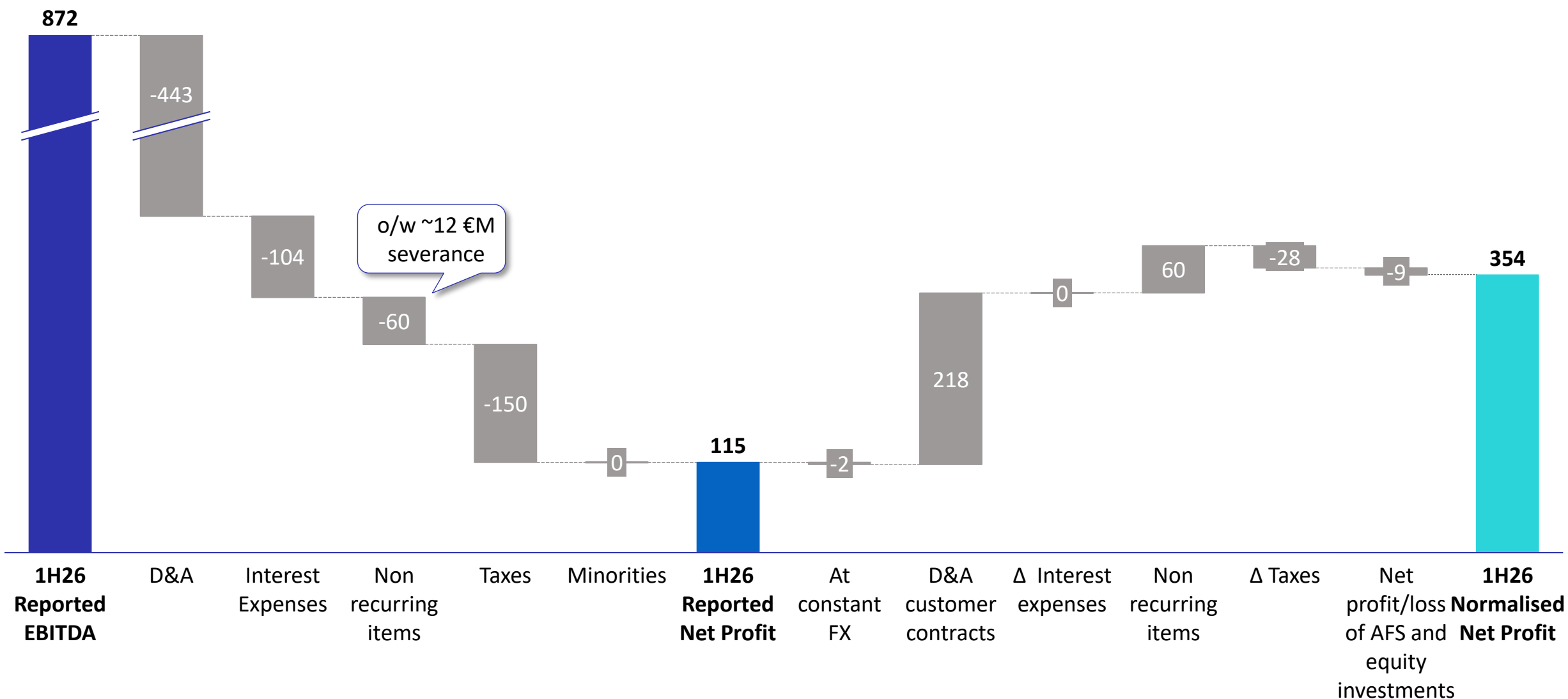
1,897

1,907

1,895

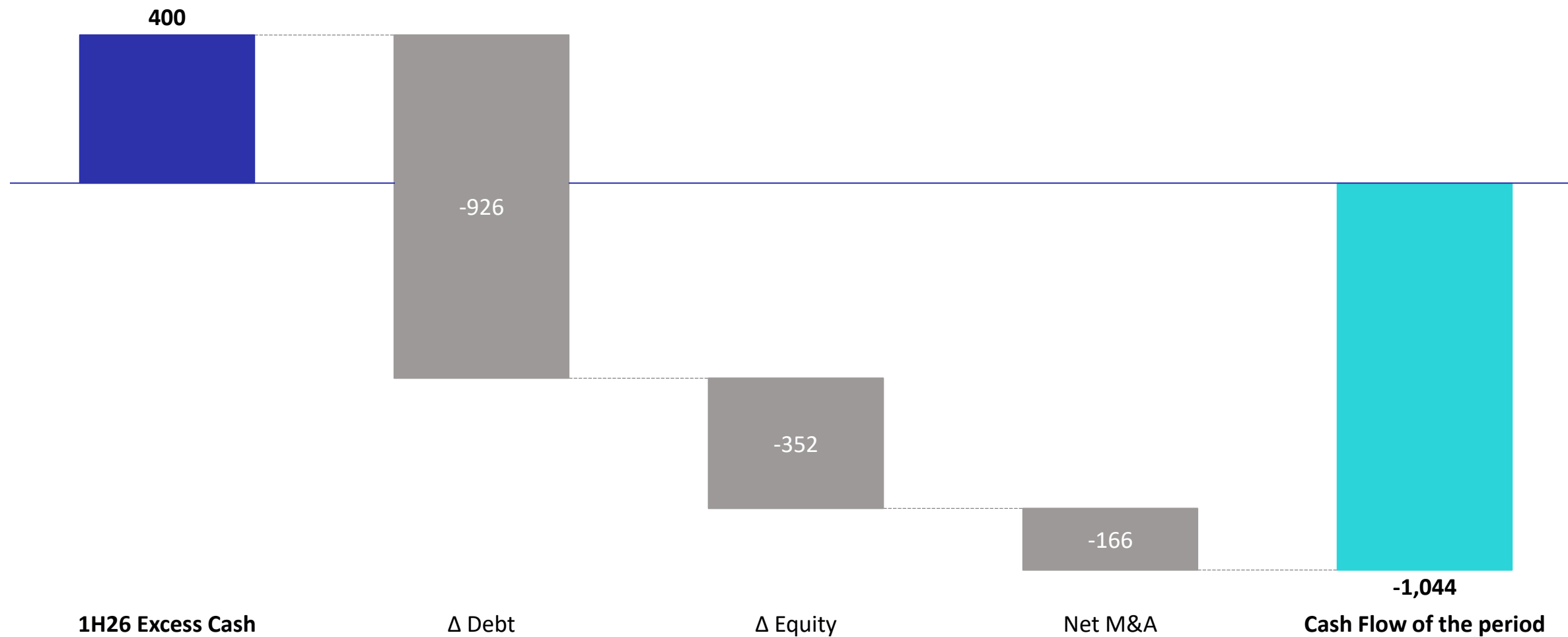
# Bridge from Reported EBITDA to Normalised Net Profit

€M



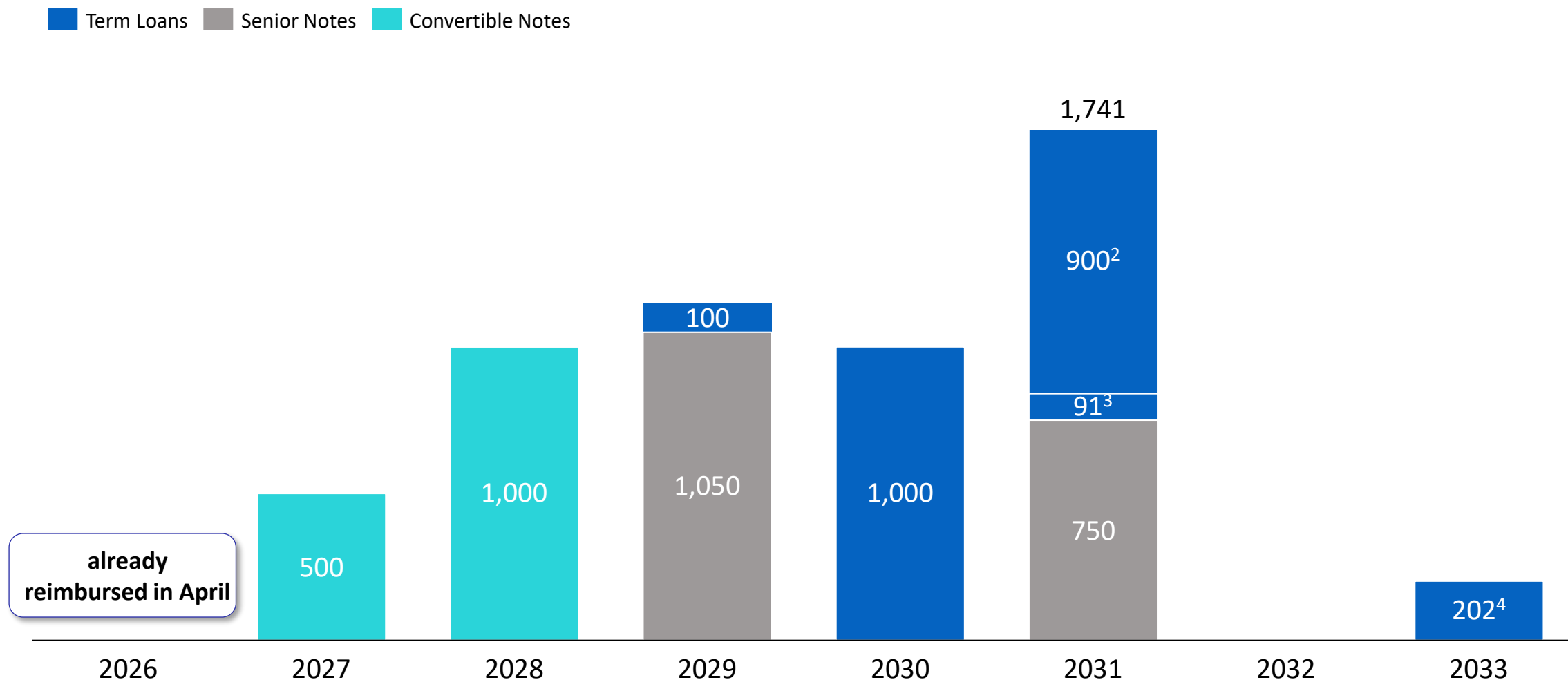
# Bridge from excess cash to cash flow of the period

€M



# Debt maturities as of 1H26

## Nexi Group Debt Maturity Schedule<sup>1</sup> (€M)



Note: (1) Expressed at nominal value, excludes the other M/L T financial liabilities as well as the S/T debt. (2) Assuming full exercise of the 1Y extension option on the 900 €M term facility. (3) Amortising term loan with semi-annual installments and 6 months of grace period. (4) Amortising term loan with semi-annual installments and 2 years of grace period.



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