

# LUCA VELUSSI

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- 2016-present **TeamSystem Holding SPA, Milan, Italy**
- Leading Italian software provider to accountants, SMEs and micro businesses with presence in Italy and various European countries, revenues of over €1 billion
  - Involved in the acquisition of the business by Hellman & Friedman (“H&F”)
  - Board member, remuneration committee, audit committee, risk committee member
  - Member of the Board of Directors of Mode Finance, fully owned subsidiary
- 2022-present **Consilio TopCo Limited, London, UK**
- Consilio TopCo Limited, controlled by TA Associates and Genstar Capital, is the holding company of Cynclly, a leading global provider of end-to-end software solutions and content for professional designers, retailers and manufacturers, with revenues of over \$425 million
  - Independent board member
- 2024-present **Internation Aquatics, srl, Genoa, Italy**
- Ownership of Pro Recco Waterpolo, the most successful waterpolo professional team in the world
  - Board member with management responsibilities
- 2024-2025 **Nexi Spa, Milan, Italy**
- Leading European Pay operator
  - Board member
- 2012-2025 **Makuria (UK) Limited, London, UK**
- Board member. Makuria Investment Management is an asset management firm in the UK
- 2005-2015 **Hellman & Friedman (“H&F”), London office, UK, director and advisor**
- Involved in evaluating transactions for Fund V, Fund VI and Fund VII in Europe with focus on Italy and France
  - £500 million acquisition of Iris and Computer Software Group to create Iris Software Group, a leading independent vertical software company in the UK. Board member
  - Led the \$460 million investment in Gaztransport & Technigaz, a leading French marine engineering and technology company. Acquisition of 30% stake from Saipem. Board member. Coordinated partnership with other shareholders (Engie and Total) and led partial and full exit through initial public offering and sell-downs on Euronext in 2014 and 2015
  - Responsible for capital markets and banking relationships for H&F’s European portfolio
- 2000-2005 **Hicks, Muse, Tate & Furst Limited, London office, UK**
- Associate, principal and director, investing a €1.5 bn Europe dedicated fund
  - Responsible for the investment in Premier Foods, a leading UK food manufacturer formed after the £920 million public to private buy-out of Hilldown Holdings plc. Board member
  - Led the acquisition of Aster, a leading Polish CATV operator in Warsaw and Krakow, from a subsidiary of Vivendi. Chairman and Board member
- 1994-2000 **Goldman Sachs, London, UK**
- 1997-2000: member of the principal investment area team. Evaluated and completed majority and minority investments in a range of industries (media, manufacturing services, financial institutions, telco and internet). Board member of Rhiag, Empe, Concordia, Regional Independent Media, Athens Paper Mill
  - 1994-1997: financial analyst and associate in the French and Italian country teams. Transactions include, amongst others: sale of Banque Indosuez to Crédit Agricole, INA privatization

Other professional experiences include internships at Cie Financière Edmund de Rothschild in Paris and Crédit Commerciale de France in Paris

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1992-1994 **HEC School of Management, Jouy en Josas, France**

Diplôme HEC, Finance Major

1988-1992 **Princeton University, Princeton, USA**

Bachelor of Science, Electrical Engineering, Certificate in Management Systems

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Languages: Fluent in English, Italian, French. Intermediate Bulgarian

Other: Educated in Italy, UK, US and France. Interests include skiing, music, tennis, education, waterpolo